2019 CITY ELECTRIC SUPPLY

COMPANY PROFILE
From humble beginnings and a single branch based in Coventry, England, back in 1951, City Electric Supply has grown at a sustained and impressive rate where we now have more than 900 branches worldwide.

Our growth is attributed to our commitment to provide our customers with excellent, quality service which still shapes our development and determines our future growth and success — a future which promises even greater benefits to our customers and security for our employees.
OUR HISTORY

1951 - The first branch opened in Coventry, England, as City Electrical Factors in the U.K. and other parts of the world.

1990 - TES is established in Canada as Torbram Electric Supply

1983 - CES is established in the U.S. as City Electric Supply

1996 - In only thirteen years since their first branch in the U.S., CES proudly opened their 50th branch, CES Summerville in South Carolina. Tamlite Lighting arrived in the U.S., bringing with it nearly 30 years of manufacturing experience.

2013 - Rebrand: This business expanded rapidly in the years leading up to the rebrand, which catalyzed the effort in 2013. With 368 branches in the network, CES issued 12,500 new shirts and 7,500 pants as well as re-wrapping 368 vans to create a consistent brand image. The new CES logo and updated branding kept us true to our CES roots while capturing a more modern image.

2014 - North American Managers Conference (NAMC): On September 12-14, 2014, we held our first North American Managers Conference, which brought more than 700 members of our senior management team into Dallas. The weekend proved a tremendous success as we launched several new company-wide initiatives, enjoyed time socializing with peers from around North America, and held our largest ever counter day.

2014 - 400 Record: Originally the Belo Building, 400 Record was built in 1985 and purchased by the Mackie family in 2014. Through this vision, it sustained a major renovation. With easy access to the major thoroughfares surrounding Dallas and a central location in its business district, 400 Record is a premier property, with a prime location. City Electric Supply is proud to call it home.

2015 - 400 Branches: In 2015, City Electric Supply celebrated a major milestone: the opening of its 400th branch! This year marked the 32nd anniversary for CES. In the first half of its operating life, the company opened 100 branches. An amazing 300 branches were added to the network in the following 16 years.

2018 - Just three years after opening 400 branches, CES celebrated its 35th year with the opening of its 450th branch. CES also held the North American Managers’ Conference (NAMC) in Grapevine, Texas, and hosted more than 1200 employees.
Our “customer service first” core value has allowed us to grow continually for over 30 years while keeping our founding principle of empowering people to make local business decisions. Even though we are a large company, we continue to provide our customers tailored services for all their electrical supply needs. All of our branches have the freedom to serve and meet the needs of its individual marketplace, and the autonomy to price and stock items based on customers’ needs. This gives our branches the opportunity to build local relationships within their communities.

**HOW WE CAN HELP**

- Focus on your business as a measure of our customer service and achievement
- Experienced staff trained to identify solutions to meet your requirements
- Use education to empower and strengthen a passion for success
- Take pride and satisfaction in seeing our customers achieve their goals
- Progressive results achieved through determination and commitment to our customer

While City Electric Supply now employs more than 2,500 people at more than 475 locations across the United States, our company values have stayed true. We believe in local people building relationships with customers and providing them with the products and services they need. Each branch is given the autonomy to price and stock items based on their customers’ needs, thus allowing CES to continue putting our customer first.

*City Electric Supply (CES) has the benefits of a worldwide service network and the personal service of a neighborhood store.*
• Family owned and operated to support growth and innovation
• Solid presence in the worldwide marketplace for over 64 years
• Strengthened by traditional values and exceptional customer service
• Retention of our customer loyalty remains fundamental to our accomplishments

With over 475 locations in the USA – all energized by:

**CES SERVICES**
- Free on-site delivery from one of our 500 branch locations
- In house wire paralleling and wire compartment services

**CES SPECIAL PROJECTS DEPARTMENT**
- Lighting Quotes
- Gear Quotes
- Project Management
- Energy Efficiency
- Outside Sales

**CES WEB REDesign FEATURES**
- New online account access to statements and invoices
- Ability to pay online

"With more than 2 million square feet of warehouse space and over 475 locations operating within 30 states, City Electric Supply has over 2,500 dedicated employees and more than 1,250 delivery vehicles."
The CES mobile application is filled with tools and resources to keep you on the job site longer.

**BRANCH LOCATOR**
Simplify your search and find the nearest CES branch based on your current location, or by city, state, or zip. Once you find the branch you wish to visit, you can choose to use turn-by-turn navigation to guide you there.

**BRANCH EVENTS**
Easily check for upcoming CES branch events, so you don’t miss any opportunities to meet with contractors in your area. Once you find an event you are interested in attending, simply add it to your calendar with just a tap of your finger.

**BARCODE & QR CODE SCANNER**
Use the CES barcode scanner to find out what is in a shipment from UPS, USPS, or FedEx. You can also use our barcode scanner to locate product spec sheets on electrical supply products or to scan business card QR codes.
MARKET SECTORS

City Electric Supply provides a broad range of products and services to fulfill the demanding requirements of commercial, industrial, residential, government, manufacturing, and leisure markets. Whether for a large scale, multinational enterprise or a locally owned facility, our expertise saves you time and money.
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We’re a full-line electrical supply house that takes pride in delivering on our promises. Supplying you with what you want, where you want it, when you need it, and at the right price!